

Tuesday, January 26, 2021

To whom it may concern:

It is without hesitation that I provide the following recommendation on long-standing member of the Dallas Builders Association, Nationwide Gutter LLC, and its founder Rene Grossman.

Nationwide Gutter LLC (NWG) has been a member of the Dallas Builders Association since October 2001 and in that time have been upstanding members of the Association. Heavily involved in the Multifamily Builders Council (MFBC), the NWG staff fully supports all events with their time, presence and generous donations to our toy drive supporting *Toys for Tots* and volunteering to serve dinner at the Samaritan Inn. Among their colleagues, clients and peers, NWG has an excellent business reputation and is widely known for their fair business practices, quality of work and work ethic and integrity of their staff. I can say without a shadow of a doubt that this is due in large part to NWG founder Rene Grossman (RG).

Admired amongst his industry for his fair and principled business practices, RG's outstanding character is second to none in the multifamily building industry. His natural leadership abilities along with his genuine nature and willingness to hold himself to the same standards as his employees has grown a foundation of trust, hard work and has bred a loyal, honorable staff. This core distinguishes RG and the NWG staff from many others in the industry and has built many lasting relationships with their clients leading to their success.

RG currently serves as the MFBC Chairman of the Dallas Builders Association, has a seat on the Dallas Builders Association Board of Directors and has been a Director on the MFBC Board since 2013. As the staff liaison to the MFBC Board of Directors, I have had an opportunity to work closely with RG. During his tenure he has maintained an excellent attendance record making certain he is actively engaged. He to advance the relevance of the MFBC by setting a long overdue mission for the Council and cultivating new volunteers and projects to help further that mission. Through his leadership and innovative thinking has helped a struggling Council regain some energy and purpose. He has succeeded where many have failed, and this is a testament to his dedication, integrity and persistence.

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#### AFFILIATED WITH:

Texas Association of Builders  
National Association of Home Builders

#### PREFERRED CHARITY:

Operation FINALLY HOME



On a personal level, in my 14 years at the Dallas Builders Association, I have worked with very few people like RG. He is supportive, honest, and as an exceptional communicator, he always makes certain to hear every side and diffusing situations as needed. He challenges me to think differently about things and encourages patience and compromise. He doesn't give orders, we collaborate and he sees things through to the end. He is the ideal volunteer and I could only hope to have more like RG.

Sincerely,

A handwritten signature in blue ink that reads "Misty Varsalone". The signature is fluid and cursive.

Misty Varsalone  
Director of Member Services  
Dallas Builders Association